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One of the main reasons for undervaluation of personal injury claims, is the shocking discovery related to the level of the medical examination performed as explained in this letter

Dr Your Name Here

Dear Mr. lawyer name here

When there is any reduction of value for the medical factors in a bodily injury claim that were discounted, disputed or omitted, the #1 reason is due to the level of examination performed.

I am a CLE Accredited speaker and contributing author of four (4) personal injury medical-legal books and it isn't always the adjuster or IME who is responsible for lost bodily injury claim valuation.

There are four basic categories of medical assessments each with specific parameters and each with its own CPT Code as follows:

- | | |
|--------------------------|---|
| 1) 99204 is Medicare | 3) 90601 is Social Security –Disability |
| 2) 99455 is Workers Comp | 4) 1191M is Bodily Injury |

In a capsule summary, if the treating medical expert physician is using the 99204 code, it is a Medicare, Evaluation and Management (E&M) level assessment code. The Medicare Manual, Chapter 12, titles it an; "IPPE" or Initial Preventive Physical Exam. It is not intended to be a bodily injury code assessment and can result in a loss of up to 80% of the medical bodily injury claim valuation.

There will be higher claim valuation when using the 1191M Exam which is titled: ***Impairment Rating by Attending Physician - Standard 1-3 Body Areas - Performed at MMI.***

I have enclosed a copy of the 8 page 1191M Federal level assessment to show by objective evidence;

...that a medical process consistently produces a result or end product, meeting its predetermined specifications, stating evaluation parameters and what constitutes acceptable test results, sufficient to establish the "burden of proof" and fulfill the obligation to establish by evidence, a requisite degree of belief concerning a fact in the mind of the trier of fact or the court.

The core competence of the 1191M level exam is so effective for documenting and representing a bodily injury claims, that it should be engaged to enhance valuation and can be used to reverse undervaluation's of injury claims.

I welcome the opportunity to meet and greet and I can present a CLE Accredited Course via screen share, or perform the 1191M bodily injury exam to reverse any undervalued injury claims you may have pending or incorporate the exam findings to enhance valuation prior to submitting a demand.

Sincerely,